The SCM-STC (Executive Tutorial) course is a modified version of the SCM-E course. It is intended for Flag Officers and SES students only.

If you are interested in scheduling a SCM-STC course, please contact the Executive Tutorial Coordinator:

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Day 1

Introduction and Welcome Remarks

Introduction to DISAM including the DISAM mission statement. 1 Hour.

Introduction to Security Cooperation Management and Legislation, and Policy

Defines the general nature and scope of currently authorized security cooperation (SC) programs. Discusses major legislative provisions and executive branch policies that shape and regulate SC programs and processes. 1.5 Hours

Security Cooperation Organization Responsibilities, Planning, and End Use Monitoring

Examines the Security Cooperation Organization (SCO) responsibilities and working relationships of the U.S. embassies, combatant commands, Defense Attachés, and U.S. industry representatives. Identifies the SCO and partner nation responsibilities for transfer, end-use, and security of defense items. 1.5 hours.

Foreign Military Sales Process and Financial Management

Provides an overview of the entire Foreign Military Sales (FMS) process from the initial receipt of a purchaser request to the completion of the purchase agreement. Describes the key DoD organizations and SA policies and procedures used to execute and manage the FMS program. Describes the Building Partner Capacity (BPC) programs process. Provides an overview of financial management of Foreign Military Sales including DoD policy and procedures for FMS pricing, billing, and overall financial management. 3 hours

Day 2

International Logistics Overview

Provides an overview of the various international logistics systems. Describes the concepts and methods of follow-on logistics support. Examines transportation, reports of discrepancies, and the role of training in total logistics support. 1.5 hours

International Training Management

Provides an overview of SC training management to include, the organizations that manage the training programs, IMET and FMS training, pricing of training, and the Department of Defense Field Studies Program. 1 hour

Acquisition Overview and Comparison of FMS with DCS

Describes the sequential actions involved in effecting a binding agreement, reviews the various agreements used in arms transfer programs, and examines the terms and conditions used in those various agreements. Examines the choice of purchasing defense articles, services, and military training from either commercial sources or through FMS procedures. 1.5 hours

Updated: November 2013

SCIP Executive Overview

This instruction is will identify and describe Security Cooperation Information Portal information available for SC personnel to use for the management of SC programs. 1 hour

Day 3

Technology Transfer and International Program Security Requirements

Outlines the principles and procedures that facilitate international technology transfer, export controls, and foreign disclosure. Explains how these policies are integrated into the security cooperation process. DoDD 5230.20 requires that all personnel involved in international activities receive this training. Students will receive a certificate of completion for this instruction. 3.5 hours.

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